## **Jo Smith Associates Incorporated**

Jo Smith is a Certified Management Consultant, executive coach and speaker. She helps leaders improve employee engagement, client satisfaction and business profitability. Jo helps organizations develop leadership talent and coaches professionals to achieve their potential, make their greatest contributions and live their best lives.

Jo served as Managing Consultant of the Los Angeles office of Drake Beam Morin (DBM), leading a team of professional consultants and staff to become one of the global human resource firm's top performing offices worldwide, as measured by employee satisfaction, client satisfaction and profit margins. She served as a Global Project Director with DBM, directing



Jo Smith CMC<sup>®</sup> Leadership Consultant and Coach

the service delivery of multi-million dollar projects to clients with multiple sites within the United States. DBM designated her one of six consultants responsible for the training of all new consultants hired throughout the United States.

Jo earned a Bachelor of Science degree with high honors from Portland State University (PSU). She was an early inductee into Beta Gamma Sigma, the national honor society for business students. She earned a Certificate in Human Resources and completed a 77-hour course in coaching.

Jo served on the Board of Directors of the National University of Natural Medicine (NUNM). She served on the National Board of Directors of the Institute of Management Consultants (IMC) USA and chaired its National Marketing Committee. She is a Past President of the Portland State University Alumni Association and of the Oregon Chapter of the American Marketing Association.

Jo loves spending time with her children and grandchildren in Oregon and California. She loves international travel, including trips to Rwanda, Guatemala, London, Berlin, Bordeaux and Venice, and hiking the trails of Oregon.